



HEALTH CONNECT PARTNERS

HOSPITAL MATERIALS MANAGEMENT
CONFERENCE | SPRING 15



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formerly  **VCS**

HAVANA NIGHTS



Join symplr in the Grouper Hospitality Suite for an old Havana good time...

Casino | Speciality Cocktails | Costumes

And we'll have a little something from downtown Orlando as a treat!


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We are happy to have you with us at our 2015 Spring Hospital Materials Management Conference here in sunny Orlando, FL! This conference is a perfect platform to network and connect, develop business relationships, be inspired by thought-provoking education, and discover new technology products. Special thanks to symplr (formerly VCS), our title sponsor, for their continued support of this unparalleled event.



Over the next few days, our conference will provide you with numerous networking opportunities as well as educational sessions with topics including, "The Next Generation of Cost Improvement," "The Rep-less Model," and "Supply Chain Best Practices." We are also proud to present Dr. Jason Selk as our keynote speaker for a powerful session entitled "Relentless Solution Focus: The Ultimate Measure of Mental Toughness".

As always, this conference features two Reverse EXPO sessions, (Tuesday afternoon & Wednesday morning), sponsored by EXP, where the Hospital Materials Management and GPO Executives host the booths while the suppliers walk through the expo hall. Don't miss the Supplier Showcase, open on Monday only from 12:00 noon – 4:00 pm in Oceans Ballroom. Stop by to check it out, and if you are interested in having a showcase of your own at the next conference, visit the HCP table in the expo hall to let us know.

If you need assistance at any time, our staff at the registration desk are happy to help.

Sincerely,

Chris Cramer
Director of Sales

Title Sponsor



HEALTH CONNECT PARTNERS



Jason Green holds the post of Chief Sales Officer for Health Connect Partners. He has extensive experience in the healthcare industry, working in both large corporate environments and small start-up healthcare organizations. Jason's ability to relate to customers and colleagues has allowed him to foster many long-term relationships throughout the healthcare industry. He loves spending time with customers and engaging about their business, families and ways he can be helpful.

Jason and his wife Dana have two children, Max (11) and Ella Kate (5), who keep him dedicated to a busy social calendar. Ella Kate is involved with dance, gymnastics, cheerleading and ballet. She loves dressing up and raiding the closet for mom's newest outfits, shoes and hats. Max has kicked off his 2015 golf tour with his first tournament at Innisbrook Golf Club just outside of Tampa, FL. He will continue to advance through to many tournaments in many exciting golf resorts in NC, FL, GA and VA. When not studying, he can be found with his clubs and fishing pole heading to the course or tormenting the local alligator in a nearby pond.

During the break in activity, Jason enjoys playing golf, fishing, snow skiing and anything that involves water. This past year he found a new passion for fly fishing as he spent 10 days fishing in the beautiful rivers of the North Carolina Mountains. He is actively involved in his community, serving on several charitable volunteer boards. Jason is a graduate of Ohio University. He continues to cheer for the Pittsburgh Steelers, Boston Red Sox, Ohio State Buckeyes and most recently made the switch to the SEC South Carolina Gamecocks.



JASON GREEN
Chief Sales Officer
Hilton Head, SC

David Mason is Co-Founder and CEO of Health Connect Partners. Prior to founding HCP, he was Founder and President of BCX Technology, Inc., a software automation company specializing in supply automation for acute care hospitals. He led the BCX team for eight years and sold the company in 2003 to Omnicell.

David and his wife Tammy have two wonderful children, Alexis (21) and Madison (14). Alexis is married to Zac Morgan and they live in Johnson City, TN, where they both attend physical therapy school at East Tennessee State University. Madison stays busy with music lessons and is very good at piano. An avid boater, David spends his time boating with his family, fishing, diving, lobster hunting, spear fishing, running, swimming and mountain bike riding. David enjoys Corvettes and participates in autocross events in his 2007 Corvette with his local Corvette club. David is a graduate of Nashville State Technical Institute, Chairman of the Board for BCX Foundation (a nonprofit educational foundation for children), a Black Belt in Wado Ryu Karate and an Eagle Scout.



DAVID MASON
Chief Executive Officer
Lebanon, TN

Nelson Hendry, Co-Founder and President, oversees the Providers registration and participation at all HCP Conferences. Prior to founding HCP, he served as Regional Vice President of Corporate Sales for Omnicell, working with large IDN Health Systems and the major GPOs. He was awarded the 2005 Salesman of the Year Award for Omnicell's Specialty Sales. Nelson graduated with a Bachelor of Science degree from Florida State University.

Nelson and his wife Evelyn have three boys. Joseph (26) is a 3D video game artist at Pocket Gems in San Francisco, and enjoys weight lifting in his spare time. Justin (24) is a recent M.I.T. Graduate with a degree in Mechanical Engineering and is now an equity stock trader at Kershner Trading Group in Austin, TX. Taylor (12) is in 6th grade at Berkeley Prep School in Tampa and is a soccer player, fantasy and flag football enthusiast, and loves to do any kind of fishing.



NELSON HENDRY
President
Palm Harbor, FL

THANKS TO OUR SPONSORS



For information on future sponsorship opportunities, please visit Andrew Head at the HCP booth in the expo hall.





MONDAY APRIL 27

11:30 am - 4:00 pm:	Provider Registration	Oceans Ballroom
11:30 am - 7:30 pm:	Supplier Registration	Crystal Registration Desk
12:00 pm - 4:00 pm:	Supplier Showcase	Oceans Ballroom
3:00 pm - 3:20 pm:	Supplier Orientation	Crystal Ballroom
4:15 pm - 5:30 pm:	Provider Orientation	Crystal Ballroom
5:30 pm - 6:30 pm:	Welcome Reception	Terrace Lawn
6:30 pm -	Hospitality Suites	Second Floor

TUESDAY APRIL 28

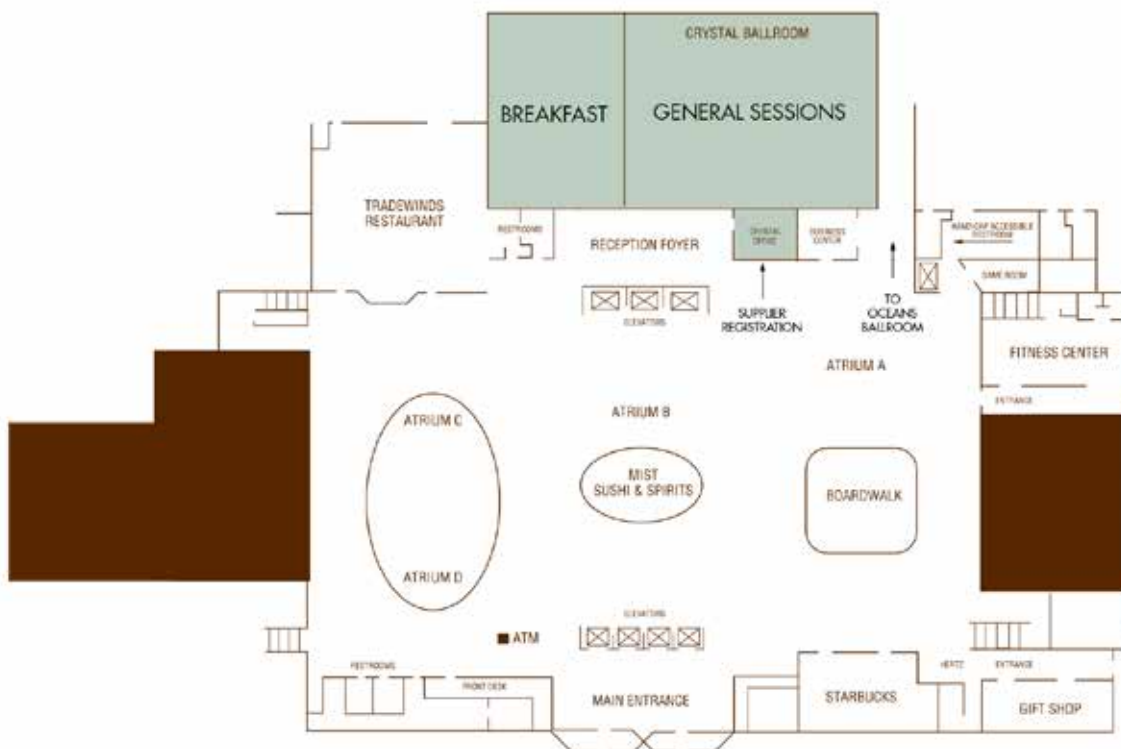
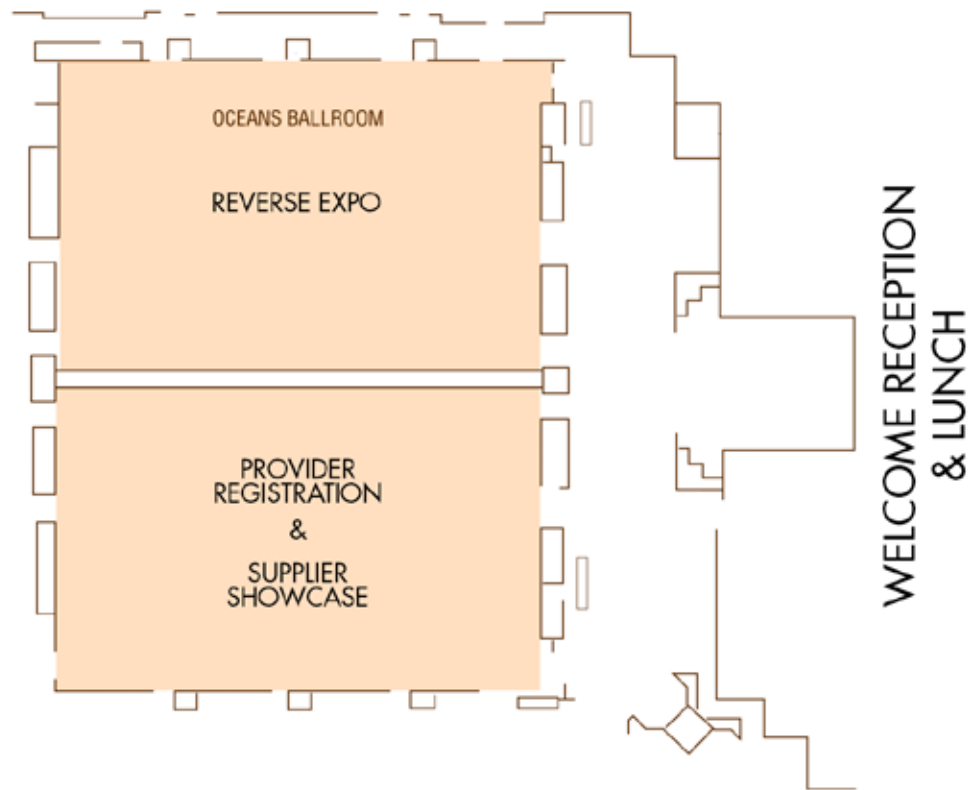
7:00 am - 6:00 pm:	Registration Desk Open	Crystal Registration Desk
7:00 am - 8:00 am:	Breakfast	Crystal AB
8:00 am - 9:30 am:	Opening Remarks & Keynote Address	Crystal Ballroom
9:30 am - 9:45 am:	Coffee Break	Crystal Prefunction
9:45 am - 10:45 am:	Educational Session	Crystal Ballroom
11:00 am - 12:00 pm:	Educational Session	Crystal Ballroom
11:30 am - 1:00 pm:	Lunch	Terrace Lawn
1:15 pm - 2:30 pm:	Educational Session	Crystal Ballroom
3:00 pm - 5:00 pm:	Reverse EXPO Session 1	Oceans Ballroom
6:00 pm - 10:00 pm:	Dinner & Entertainment	SeaWorld's Ports of Call

**Shuttles will run continuously between the hotel and Ports of Call from 5:50 pm - 10:00 pm.*

WEDNESDAY APRIL 29

7:00 am - 12:00 pm:	Registration Desk Open	Crystal Registration Desk
7:00 am - 8:00 am:	Breakfast	Crystal AB
8:00 am - 9:00 am:	Educational Session	Crystal Ballroom
9:30 am - 11:30 am:	Reverse EXPO Session 2	Oceans Ballroom

RENAISSANCE ORLANDO AT SEAWORLD





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SHARE YOUR PRODUCTS, SERVICES & TECHNOLOGY BEFORE THE REVERSE EXPO



HEALTH CONNECT PARTNERS

HOSPITAL MATERIALS MANAGEMENT

CONFERENCE | **FALL 15**

October 7 - 9 • Los Angeles, CA

We have a limited number of 10'x10' showcases available from 12:00 pm - 4:00 pm on the first day of the conference to showcase your company.

Supplier Showcase Pricing **\$3,000 per booth package**

Does not include attendees

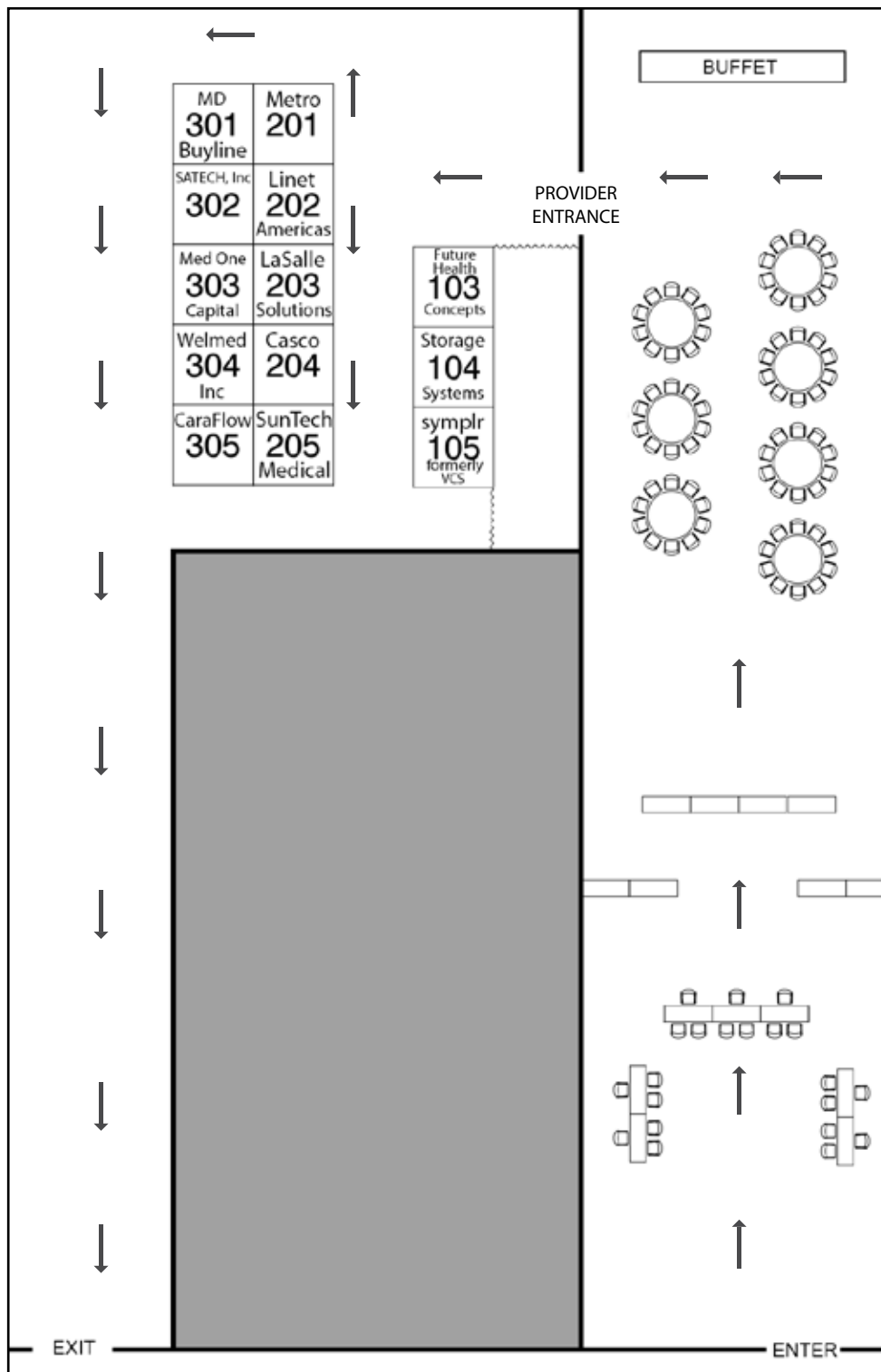
Premium and corner spaces, add an additional \$250

For more information about this exciting opportunity, contact:
Andrew Head at Andrew.Head@HLTHCP.com - (615) 449-6234



OCEANS BALLROOM

MONDAY, APRIL 27 • 12:00 pm - 4:00 pm





DON'T MISS THE HOSPITALITY SUITES

Monday Night

following our Welcome Reception from 6:30 PM - . . .



BE SURE TO VISIT THE TITLE SPONSOR'S SUITE ON THE SECOND FLOOR • GROUPER

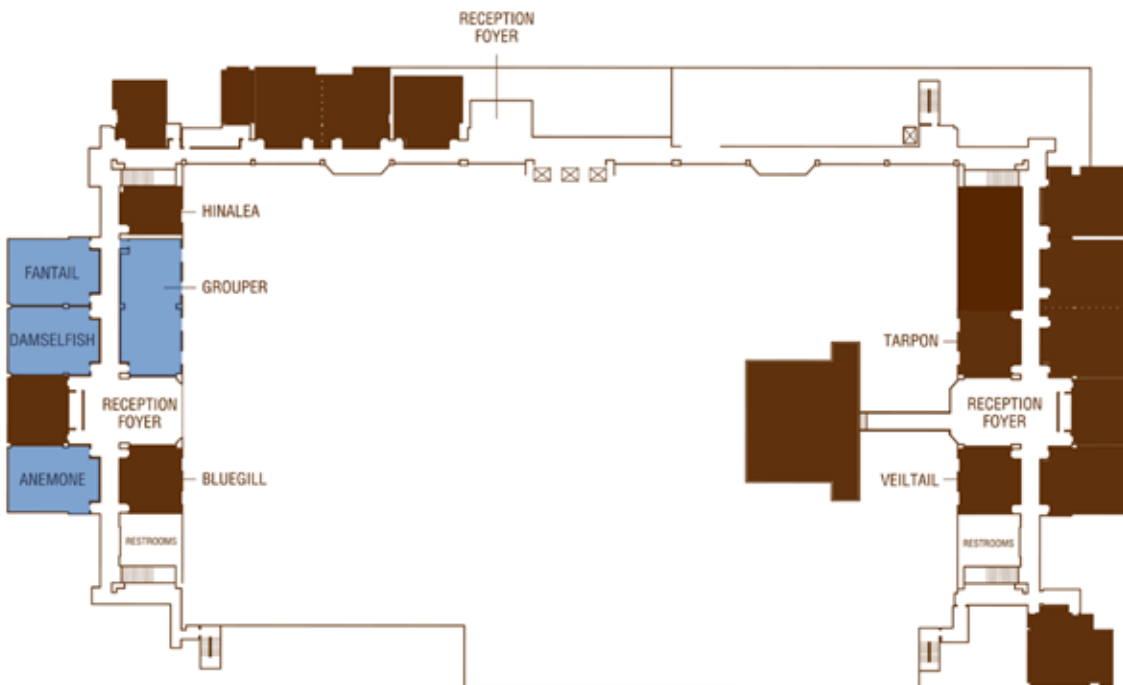
PROVIDERS:

Don't forget your badge – you will need it to enter the hospitality suites. Start your evening in the suite that matches the logo on the back of your badge. If you are scanned into all of the hospitality suites, you will be entered in a drawing for an autographed guitar.



MONDAY, APRIL 27 • 6:30 pm - ...

SPONSOR	LEVEL	ROOM
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Swisslog	Second Floor	Fantail





DINNER & ENTERTAINMENT



JOIN US AT SEAWORLD'S PORTS OF CALL

On Tuesday night, dress in your favorite Aloha attire and join us for a relaxing Caribbean-themed escape at SeaWorld's Ports of Call. Ports of Call, a nautical wharf-side warehouse district inside SeaWorld Orlando's theme park, is one of the city's premier private event venues set in a lush, tropical landscape complete with waterfalls and two miniature submarines. With live animal experiences, rock n' roll dueling pianists from Howl at the Moon, fantastic food, and an open bar, come prepared for a wonderful night of networking and entertainment.

Shuttles will run continuously between the Renaissance Orlando at SeaWorld and Ports of Call from 5:50 pm - 10:00 pm.

SPONSORED BY





Over the past year, this committee volunteered their valuable time to help us create an outstanding agenda.

We appreciate their energy and want to recognize this esteemed group for all their hard work.

Without their expertise, this event would not have been possible.



HOSPITAL MATERIALS MANAGEMENT BOARD CHAIR:

JAMES DEFAZIO, RPH

Director Clinical Value Analysis & Pharmacy
Bon Secours Health System, Inc.
Columbia, MD

Colleen Adrian, RN

Director of Materials Management
Unity Point Health / Trinity QC
Rock Island, IL

Randy Hayas

Chief Supply Chain Officer
Orlando Health
Orlando, FL

Derrick Billups, MSM, FACHE

Director of Operations & Corporate Contracts
Coastal Carolinas Health Alliance
Wilmington, NC

Stephen Piraino

Director Corporate Purchasing & Supply Chain Mgt.
Einstein Healthcare Network
Philadelphia, PA

Vincent Giambanco, RPh, MS

Director, Procurement and Operations
New York City Health & Hospital Corporation
New York, NY

Gary Rakes, MS, CMRP, CFAAMA, CSCS

Associate Vice President, Supply Chain Operations
Providence Health & Services
Renton, WA

Ed Hardin, FACHE, CMRP

VP, Supply Chain Management
CHRISTUS Health
Irving, TX

Bob Van Buskirk

VP, Supply Chain Officer
Lutheran Health Network
Ft. Wayne, IN

Thank You Educational Advisory Board!



TUESDAY APRIL 28

OPENING REMARKS AND KEYNOTE ADDRESS

8:00 AM - 9:30 AM • Crystal Ballroom
1.5 hours

KEYNOTE SPEAKER: Dr. Jason Selk

While serving as the Director of Mental Training for the St. Louis Cardinals, Dr. Jason Selk helped the team win their first World Series in over 20 years, and in 2011 he assisted the Cardinals in the historic feat of winning their second World Championship in a six year period. Dr. Selk is a regular contributor to *Forbes*, *INC*, *Success*, *Shape*, and *Self Magazine*; ABC, CBS, ESPN, and NBC radio and television; and has been featured in *USA Today*, *CNBC*, and *Men's Health*. Dr Selk's second book, *Executive Toughness*, is a best-selling business book, and his first book, *10-Minute Toughness*, is on pace to be one of the best-selling sport psychology books of all time.



Session sponsored by:



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Dr. Selk is considered to be one of the premier performance coaches in the United States. He helps numerous well-known professional and Olympic athletes as well as Fortune 500 and Fortune 100 executives and organizations develop the mental toughness necessary for high-level success.

In this keynote presentation, **Relentless Solution Focus (RSF): The Ultimate Measure of Mental Toughness**, attendees will learn to use the tool that allows individuals to overcome all obstacles of achievement. RSF is a concrete and proven method of increasing individual health, happiness and success, and by extension produces organizations that are healthier, happier and more successful. Each attendee will once and for all develop the positive mindset needed to outperform the competition.

LEARNING OBJECTIVES:

At the completion of this activity, the participant will be able to:

- Describe Problem Centric Thought (PCT) Alert System – knowledge of how to avoid the “PCT disadvantage”
- Discuss RSF Tool-Motivation and ability to replace all negative thinking with solution focused thought within 60 seconds
- Identify Solution Focused Meeting Protocol and how it can be the simple yet effective manner to make all meetings more efficient and productive



TUESDAY APRIL 28

THE NEXT GENERATION OF COST IMPROVEMENT - PART 1 *How to Deploy Collaborative Value Analysis and Supply Sourcing*

9:45 AM - 10:45 AM • Crystal Ballroom

Speaker: Brian Pellegrini

Managing Director, Spend Performance Solutions
The Advisory Board

In today's market, every hospital and health system is looking for creative new ways to drive down costs. The key to unlocking this next generation of savings is to transform efforts to scope supply spend and utilization variation. To do so, supply chain leaders must steer their organizations away from "top down" mandates to lower cost – to engaging physicians as partners in each step of the process. During this presentation, Brian Pellegrini will provide practical guidance on how to capture sustainable savings by engaging physicians in collaborative cost improvement, from value analysis to supply sourcing.



Brian is a managing director with the Advisory Board's Spend Performance Solutions team. In this role, Brian leads all of the firm's sourcing work, which is dedicated to identifying significant savings opportunities and driving increased value in hospital and health system non-core spending. A veteran procurement and operations improvement executive, Brian has a strong track record of managing change and delivering significant year-over-year results for his clients. He has deep sourcing expertise across multiple contexts, with extensive experience serving hospitals and health systems across the U.S. Brian has an extensive background in leveraging massive data sets to drive results.

Sessions sponsored by:



Prior to joining the Advisory Board, Brian was the vice president of enterprise procurement for Ameriprise Financial. In addition, he served as vice president and general manager at the Broadlane Group, where he managed a \$1.3B portfolio of cardiology, radiology, and support services contracts and led the implementation with one of the nation's largest not-for-profit hospital systems. He also has served as

senior manager at Mitchell Madison Group, where he oversaw the complex integration of sourcing operations from two Fortune 500 companies, while also delivering multi-million dollar savings. Brian has a bachelor of science degree from the Massachusetts Institute of Technology.

LEARNING OBJECTIVES:

At the completion of this activity, the participant will be able to:

- Understand major market trends affecting hospital supply and services evaluation
- Identify strategies for improving the impact of your value analysis committees
- Utilize seven steps to drive physician engagement in supply cost management
- Review case studies of successful collaborative cost improvement initiatives

THE NEXT GENERATION OF COST IMPROVEMENT - PART 2 *How to Deploy Collaborative Value Analysis and Supply Sourcing*

11:00 AM - 12:00 PM • Crystal Ballroom
2 hours / Parts 1 & 2





TUESDAY APRIL 28

THE REP-LESS MODEL

1:15 PM - 2:30 PM • Crystal Ballroom
1.25 hours

Speakers: Eric Cenac

*General Manager, Spinal Implant & Service Solutions
Resource Optimization & Innovation (ROI)*

Eric Cenac is the General Manager of Spinal Implant & Service Solutions at ROI. In his role, Eric oversees sales, distribution, contracting and service for Spinal Implants and Biologics for ROI's Strategic Sourcing Arm. After joining ROI in 2011, Eric worked to develop a vertically integrated supply chain model for spine implants, connecting medical device manufacturers to the patients more directly. His efforts resulted in savings of more than 50 percent on spine implants compared to equivalent products. Eric also serves on ROI's Innovation Council, responsible for cultivating innovative ideas from within ROI to improve the healthcare supply chain. Prior to joining ROI, Eric served as a consultant for the Broadlane Group in Dallas, Texas. Eric earned a bachelor of science degree in Business Administration from the University of Arkansas and a Master of Healthcare Administration from Washington University in St. Louis.



Session sponsored by:



LEARNING OBJECTIVES:

At the completion of this activity, the participant will be able to:

- Build relationships and align incentives with physicians before identifying innovative models
- Engage the supplier industry in the discussion of new models
- Drive standardization on product utilization for PPI
- Apply these principles to other service line areas

"Continuing Professional Education (CPE): This program has been approved for CPEs by the Association for Healthcare Resource & Materials Management (AHRMM). Attendees of this program may earn 5.75 CPE Contact Hours."



WEDNESDAY APRIL 29

SUPPLY CHAIN BEST PRACTICES

8:00 AM - 9:00 AM • Crystal Ballroom
1 hour

Speaker: Stephen Meyer

Research Director, Supply Chain
Gartner, Inc.



Stephen Meyer is a Research Director in Gartner's Supply Chain group. Stephen joined Gartner with 19 years of experience in global supply chain management roles in the life sciences, chemical and retail industries. In his previous positions, he has had both functional and leadership responsibility for sourcing, procurement, planning/forecasting, operational excellence, warehousing, logistics, and transportation.

Prior to joining Gartner, Stephen worked for AngioDynamics, a medical device manufacturer headquartered in Albany, New York. At AngioDynamics, he led the Global Supply Chain department and was responsible for the purchasing, planning, warehouse and distribution teams. Stephen has also held key roles in the supply chain organizations at Amazon, AMRI, C. R. Bard and GE. He has significant experience with ERP implementation and configuration, sales and operations planning, statistical forecasting and its application to production/buying models, and service analytics.

Session sponsored by:



Shaping the Standard.

LEARNING OBJECTIVES:

At the completion of this activity, the participant will be able to:

- Describe the characteristics of the most mature healthcare supply chains
- Understand how the top companies in healthcare leverage their supply chains to improve patient outcomes
- Identify enhancements to their supply chain which can help them navigate the changing environment in healthcare

PLEASE NOTE:

BE SURE TO HAVE YOUR NAME BADGE SCANNED BEFORE EACH EDUCATIONAL SESSION.

CE CREDIT WILL BE AWARDED BASED ON BADGE SCANS PER SESSION.





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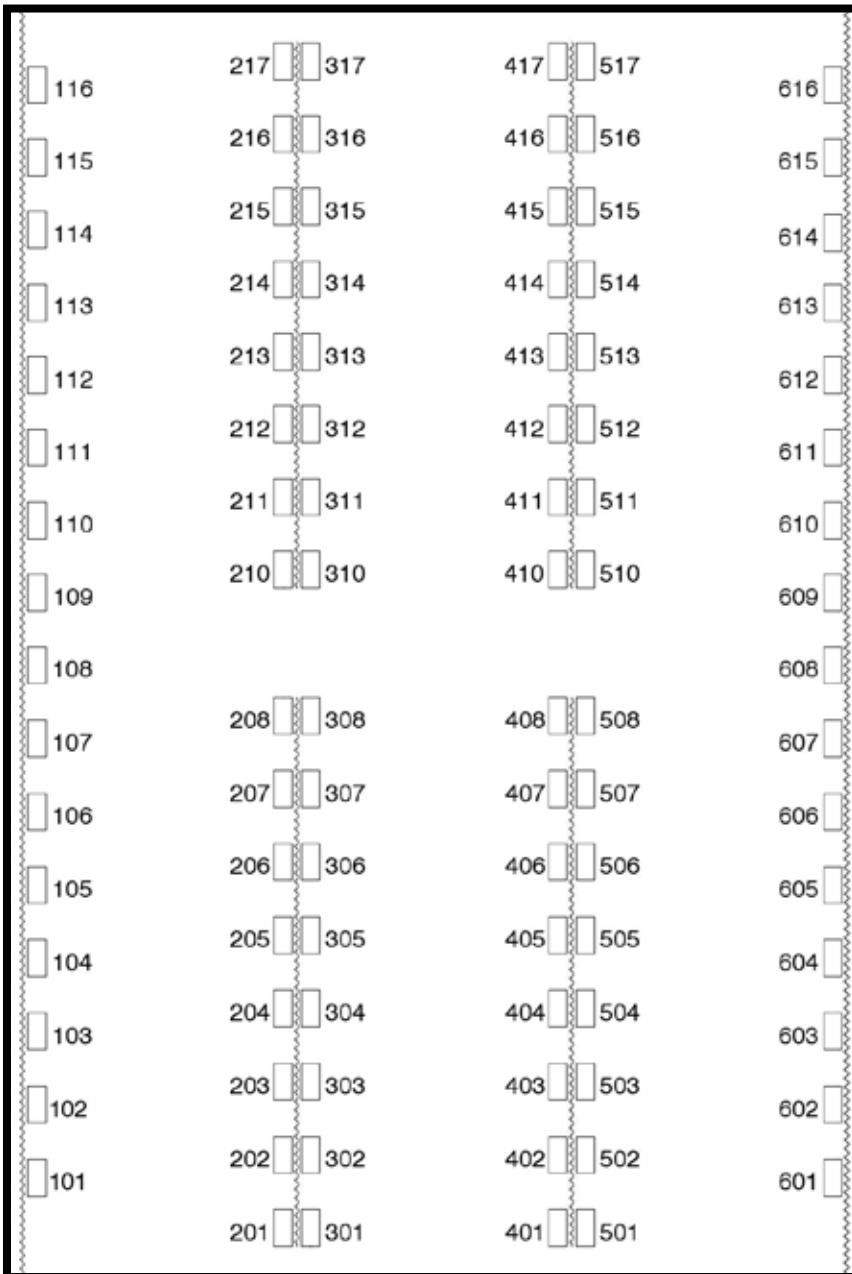
Visit www.fhcusa.com or call us toll free at 800.282.8644



OCEANS BALLROOM

Session 1: Tuesday, April 28, 3:00 PM - 5:00 PM

Session 2: Wednesday, April 29, 9:30 AM - 11:30 AM



In the Reverse EXPO sessions, Hospital Materials Management and GPO Executives host exhibit tables while suppliers walk through the hall. This unique event is a fun change of pace from traditional expo formats and provides the best networking opportunity for both providers and suppliers.

Here is a map outlining the location of each booth in the hall. Please refer to the list of specific booth assignments (pages 20 - 23) to locate each provider executive during the Reverse EXPO.

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PROVIDER ATTENDEES LIST BY FACILITY



Advocate Trinity Hospital
Booth # 101
Chicago, IL
Audrey Ross, RN, CMM
Materials Manager

Advocate Trinity Hospital
Booth # 102
Chicago, IL
Anthony Havard
Materials Supervisor

Akron General Medical Center
Booth # 103
Akron, OH
Steve Pohlman
Director of Materials Management

Amerinet, Inc.
Booth # 104
St. Louis, MO
Don Smalley-Rader, CMRP
Sr. Director of Strategic Alliance-East

Amerinet, Inc.
Booth # 105
St. Louis, MO
Benjamin Winfield
Sr. Director MedSurg CST Team

Anne Arundel Health System
Booth # 106
Annapolis, MD
Dena Jackson
Dir, of Supply Chain and Sustainability

Aultman Hospital
Booth # 315
Canton, OH
Chris Engmark, CMRP
Director of Materials Management

BJC HealthCare
Booth # 111
St. Louis, MO
Jeffrey Dunkle, MBA
Sourcing Manager, Capital

Bon Secours Health System
Booth # 112
Columbia, MD
Michael Blackburn, RT(R), CV, CMRP
Manager of Contracts Administration

Bon Secours Health System, Inc.
Booth # 113
Columbia, MD
James DeFazio, RPh
Dir, Clinical Value Analysis & Pharmacy

Chippenham & Johnston-Willis Med Ctr
Booth # 114
Richmond, VA
Tracy Hancock
Director of Supply Chain

CHRISTUS Health
Booth # 116
Irving, TX
Tina Hanson
Director of Logistics and Supply Chain

CHRISTUS Health
Booth # 201
Irving, TX
Ed Hardin, FACHE, CMRP
VP, Supply Chain Management

CHRISTUS Santa Rosa, Westover Hills
Booth # 202
San Antonio, TX
Randall Ashmore
Supply Chain Manager

CHRISTUS Spohn Health System
Booth # 203
Corpus Christi, TX
John Day
Director of Materials Management

CHRISTUS St. Patrick Hospital
Booth # 204
Lake Charles, LA
Dennis Rains
Director of Materials Management

Coastal Carolinas Health Alliance
Booth # 205
Wilmington, NC
Derrick Billups, MSM, FACHE
Dir, of Operations & Corporate Contracts

Conway Medical Center
Booth # 206
Conway, SC
Larry Foye
Director of Materials Management

Cottage Health System
Booth # 207
Santa Barbara, CA
Shawn Hodges
Quality Value Analysis Manager

Doctors Community Hospital
Booth # 107
Lanham, MD
Kenyetta Keys
Director of Materials Management

Einstein Healthcare Network
Booth # 208
Philadelphia, PA
Stephen Piraino
Dir, Corp Purchasing & Supply Chain Mgt

Elkhart Clinic
Booth # 210
Elkhart, IN
Cheri Kiendl
Dir, Materials Management

Ephraim McDowell Regional Medical Ctr
Booth # 211
Danville, KY
Ted Hodge
System Administrator

Federation of American Hospitals
Booth # 212
Washington, DC
Kerry Price
Senior VP of Administration Services

Florida Hospital Tampa
Booth # 213
Tampa, FL
Rhonda Coleman
Director, Purchasing

Floyd Medical Center
Booth # 215
Rome, GA
Kerry Collum
Director of Materials Management

FMOL Health System
Booth # 501
Baton Rouge, LA
Michelle Keller
Resource Utilization Manager

FMOL Health System
Booth # 502
Baton Rouge, LA
Mario Jones
Director of Surgical Materials

FMOLHS - St. Elizabeth Hospital
Booth # 503
Gonzales, LA
Patrice Cahn
Manager, Supply Chain

Frankfort Regional Medical Center
Booth # 216
Frankfort, KY
Rusty Pickard, ABA
Dir, Supply Chain Ops and Clin Res Mng HCA

Geisinger Health System
Booth # 217
Danville, PA
Deborah Templeton, RPh, MHA
Associate VP Supply Chain Services

Geisinger Health System
Booth # 301
Danville, PA
Peter Mikhail, PharmD, MBA
AVP Procurement Services

Georgia Regents Health System
Booth # 302
Augusta, GA
Trey French
Manager, Supply Chain Logistics

PROVIDER ATTENDEES LIST BY FACILITY



Georgia Regents University
Booth # 303
Augusta, GA
Dr. Clay Trover
Enterprise Director Supply Chain

Glendale Memorial Hospital
Dignity Health
Booth # 304
Glendale, CA
Peter Rosati, MSHM, CMRP
Director, Materials Management

Great River Health Systems
Booth # 305
West Burlington, IA
Marcia Hill
Director of Material Management

Greater Hudson Valley Health System
Booth # 307
Middletown, NY
Brian Rosenthal
Administrator, Supply Chain

H. Lee Moffitt Cancer Center
Booth # 308
Tampa, FL
Linda Duchscherer, CMRP
Director Supply Chain

Hahnemann University Hospital (Tenet)
Booth # 310
Philadelphia, PA
Maleke Black
Sr. Director of Materials Mgt/Purchasing

Hanover Hospital
Booth # 311
Hanover, PA
Annamarie Smeden, CMRP
Materials Manager, Contracts & Projects

HCA CJW Hospitals
Booth # 115
Richmond, VA
Christopher Nnadi
Associate Director of Supply Chain

Health Central Hospital
Booth # 312
Ocoee, FL
Marc Lillis, MBA
Director of Materials Management

Health Enterprises Cooperative
Booth # 306
Cedar Rapids, IA
Jeanie Brown
Vice President

Healthcare Purchasing Resources
Booth # 313
Phoenix, AZ
Emmy MacIntyre
Chief Executive Officer

Hunterdon Medical Center
Booth # 314
Flemington, NJ
Chris Voorhees
Director Materials Management

IHN Sourcing Group
Booth # 316
Canton, OH
Shawn Katusin
Supply Network Director

Jackson Health System
Booth # 401
Miami, FL
Rosa Costanzo, CMRP, CPPB, CPSM
VP of Supply Chain Management

Jefferson Regional Medical Center
Booth # 402
Pine Bluff, AR
Larry Kennedy, CMRP
Director of Materials Management

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PROVIDER ATTENDEES LIST BY FACILITY



Johns Hopkins Hospital
Booth # 108
Baltimore, MD
Karen Carter, MBA, CMRP
Materials Manager

Joint Purchasing Corporation
Booth # 403
New York, NY
Christopher Moore
President

Lawrence and Memorial System
Booth # 406
New London, CT
Brian Musiak, PharmD, MBA
Director of Supply Chain

Madison Memorial Hospital
Booth # 408
Rexburg, ID
Troy Christensen
Chief Financial Officer

MAGNET Cooperative
Booth # 404
Mechanicsburg, PA
Steven Duke, FAHRMM
Executive Vice President & COO

MAGNET GROUP - G10 NE
Booth # 405
Wallingford, CT
Diane Mase
VP Business Development

Maine Medical Center
Booth # 410
Portland, ME
Kelly McLaughlin
Director of Contract Mgmt & Procurement

MaineHealth
Booth # 411
Portland, ME
Luis Soto, MHA, CMRP
VP Supply Chain Management

MedAssets
Booth # 412
Alpharetta, GA
Dawn Flaquer
Senior Negotiator

MedAssets
Booth # 413
Alpharetta, GA
Elisa Klein
Senior Negotiator

Mercy Health
Booth # 504
Cincinnati, OH
Connie Henninger
System Dir, Clinical Cost Management

Mercy Health System of Maine - MHSME
Booth # 415
Portland, ME
Brian Murphy
Director of Supply Chain

Mercy Medical Center
Booth # 416
Canton, OH
Mark Latcheran, MBA, CMRP
Admin Director of Supply Chain Services

Methodist South Hospital
Booth # 417
Memphis, TN
Peggy Jenkins
Director of Materials Management

Nebraska Medicine
Booth # 510
Omaha, NE
Bob Ruis
Manager of Purchasing

North Memorial Medical Center
Booth # 512
Robbinsdale, MN
Gail Kaup
Manager Materials Support Services

Oklahoma Heart Hosp -North Campus
Booth # 513
Oklahoma City, OK
Marcos Hernandez
Materials Management Manager

Orlando Health
Booth # 514
Orlando, FL
Randy Hayas
Chief Supply Chain Officer

Orlando Health
Booth # 515
Orlando, FL
Jackie Gregory
Manager, Supply Chain Operations

Orlando Health
Booth # 516
Orlando, FL
Ian Boyd
Manager, Implementation

Our Lady of Lourdes Regional Med Ctr
Booth # 505
Lafayette, LA
Snehaben Patel, CLSSYB
Supply Chain Manager

Ozarks Medical Center
Booth # 517
West Plains, MO
Nina Tryon
Manager, Materials Management

Post Acute Medical, LLC
Booth # 601
Enola, PA
Mario Perez
VP of Procurement

Providence Health & Services
Booth # 602
Seattle, WA
Timothy Hagler
VP Supply Chain Strategic Solutions

Providence Health & Services
Booth # 603
Portland, OR
Brian Davis
Sr. Director, Enterprise Inventory Mgt

Providence Health & Services
Booth # 604
Renton, WA
Gary Rakes, MS, CMRP, CFAAMA, CSCS
Associate VP, Supply Chain Operations

Providence Health & Services
Booth # 605
Seattle, WA
Jason Moulding
Sr. Dir, Supply Chain Region Operations

Resource Optimization & Innovation
Booth # 506
St. Louis, MO
Eric Cenac
General Mgr, Spine Sales & Distribution

Resource Optimization & Innovation
MERCY HLTH
Booth # 507
St. Louis, MO
Mark Richardson
Director Integrated Sourcing Solutions

Rush University Medical Center
Booth # 606
Chicago, IL
Becky Lenington
Asst. Director of Supply Chain Operations

Saint Francis Care
Booth # 607
Hartford, CT
Christine L'heureux
Manager of Business Systems

Southeast Georgia Health System
Booth # 608
Brunswick, GA
Bryan LaBuda
Corporate Manager, Supply Chain Svcs

St. Barnabas Hospital
Booth # 610
Bronx, NY
Patricio Villacreses, CMRP
Director of Purchasing

PROVIDER ATTENDEES LIST BY FACILITY



St. Rita's Medical Center
Booth # 612
Lima, OH
Kim Valenti, CMRP
Materials Services Manager

**St. Vincent Medical Center
(Daughters of Charity)**
Booth # 613
Los Angeles, CA
Robert Amaro
Director, Material Management

**Texas Hlth Presbyterian Hospital
Flower Mound**
Booth # 614
Flower Mound, TX
Pat Hochhalter
Director of Materials Management

Union Hospital of Cecil County
Booth # 109
Elkton, MD
David Jaspan, BS. Pharm, MBA
Dir, Pharmacy and Materials Mgt

Union Hospital - IHN Sourcing Group
Booth # 317
Dover, OH
Kevin Hamsher
Director Material Management

University of Maryland Midtown
Booth # 110
Baltimore, MD
Milton Dearry
Supply Chain Manager

WellSpan Health
Booth # 615
York, PA
Jonathan Pumphrey
Chief Supply Chain Officer / VP

Woman's Hospital
Booth # 616
Baton Rouge, LA
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